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CABLE ADDRESS

MACPENN - NEW YORK
STANDARD CODES

McHUTCHISON & CO.

IMPORTERS & DISTRIBUTORS FOR

FLORISTS - NURSERYMEN - SEEDSMEN

95 CHAMBERS STREET

NEW YORK

September 10th, 1934.

WHOLESALE ONLY

JAMES McHUTCHISON, PRESIDENT
J EDGAR McHUTCHISON, VICE PRES
W E. MICHEL, SECRETARY
M J BERKERY, TREASURERA SHORTMESSAGE ABOUT..... GOOD FALL BULBS

THE BUYER AND SELLER AGREES THAT THE SELLER GIVES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE PRODUCTIVENESS OF THE STOCK HEREBY OFFERED, AND ITS RETENTION FOR TEN DAYS AFTER RECEIPT BY THE BUYER WITHOUT COMPLAINT IN WRITING, CONSTITUTES A DEFINITE ACCEPTANCE THEREOF BY THE BUYER. ALL GROWING STOCK IS OFFERED SUBJECT TO CROP.

Here is an offer on Fall Bulbs, stripped of all humbug, camouflage and bunk - you want just real good bulbs at fair and square prices - without the bally-hoo.

Most bulb crops matured earlier this season, permitting earlier delivery and planting - and earlier flowering, which means better prices for your finished stock. So don't lose the advantages of earliness by delaying your order for the items that can be shipped at once. As shortages are bound to develop as the season advances, it will pay you to cover your later needs now too, and avoid disappointment.

You will be pleased with our top-notch quality and quick careful service - our prices are as low or lower than others can quote on the same grades and types, but don't forget that there was never a bulb grown but what somebody could grow it worse, pack and ship it less carefully and sell it for less - and then turn around and charge extra for the cases. Our prices include packing and all charges to the stated F.O.B. points.

Your orders mailed promptly in the enclosed envelope will land in safe hands.

Yours truly,

McHUTCHISON & COMPANY

WEM/HF

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IMPORTERS & DISTRIBUTORS FOR
FLORISTS - NURSERYMEN - SEEDSMEN
95 CHAMBERS STREET
NEW YORK

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Q-U-A-L-I-T-Y F-A-L-L B-U-L-B-S

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IMMEDIATE SHIPMENT, unless stated otherwise

PRICES:- Understood F.O.B. cars New York, and other points as stated. All prices include cases and packing and all other expenses to F.O.B. points.
TERMS:- 60 days net, less 2% cash within 10 days of invoice date, to approved accounts.

D U T C H B U L B S. Holland's best selected bulbs from exclusive dependable sources. Quick shipment. Bag lots only.

DARWIN TULIPS, top size #1 @ \$29.00 per 1000

Following leading standard varieties, 250 per bag:-

- BARTIGON, fiery carmine-red, very showy, excellent forcer
- PRIDE OF HAARLEM, bright rosy-carmine, large flower, forcer and bedder
- CLARA BUTT, clear salmon-pink, exquisite flower, fine bedder
- FARNCOMBE SANDERS, brilliant rose-scarlet, perfectly shaped large flower
- PRINCESS ELIZABETH, fine clear lilac-pink, forcer, very popular
- WM. COPLAND, finest earliest forcing lavender
- WM. PITT, bright glowing crimson-scarlet, forces early and easy
- YELLOW DARWIN (Inglescombe Yellow), canary yellow, late forcer
- EUROPE, fiery salmon-scarlet, shaded rose, white center
- REV. EWBANK, soft lavender-violet, fine for bedding
- BARON DE LA TONNAYE, very fine large bright pink, bedder
- PROF. RAUWENHOFF, cherry-red, shaded salmon, fine forcer
- VICTOIRE D'OLLIVIERE, dark red, excellent dependable forcer
- RAINBOW MIXTURE, good varieties, all colors, \$25.00 per 1000

SINGLE EARLY TULIPS, top size #1, 250 per bag

	per 1000
CRIMSON BRILLIANT, fine early crimson-scarlet, forcer and bedder	\$30.00
BRILLIANT STAR, bright vermillion-scarlet, fine early forcer....	30.00
FRED MOORE, excellent early bright orange-scarlet, forcer.....	30.00
PRINCE OF AUSTRIA, orange-red, forcer and bedder.....	32.00
COULEUR CARDINAL, crimson-scarlet, for Easter pans.....	32.00
YELLOW PRINCE, best early clear yellow, forcer.....	32.00
KEIZERSKROON, scarlet, broad yellow border.....	34.50
GEN. DE WET, early large orange-yellow, forcer.....	34.50
RAINBOW MIXTURE, good standard varieties, all colors mixed.....	29.00

DOUBLE EARLY TULIPS, top size #1, 250 per bag

MURILLO, blush pink, best market forcer.....	\$32.50	per 1000
PEACH BLOSSOM, finest double pink, forcer.....	36.00	"
MR. VAN DER HOFF, pure yellow Murillo.....	35.00	"
COURONNE D'OR, yellow, flushed orange, early forcer.....	35.00	"
TOURNESOL, red and yellow, scarlet edged, early.....	36.00	"
RAINBOW MIXTURE, good varieties, all colors.....	32.50	"

HYACINTHS

First size packed 50 per bag; Miniatures 100 per bag

FIRST SIZE,	18-19 in foll.var.,	\$10.00 per 100	\$90.00 per 1000
MINIATURES, extra size, 14-15 c/m	"	5.00	43.00 "
L'INNOCENCE, best pure white		GRAND MAITRE, deep porcelain-blue	
GERTRUDE, rosy-pink, most popular		QUEEN OF BLUES, pale porcelain-blue	
LADY DERBY, large rose-pink		KING OF BLUES, rich dark blue	
QUEEN OF THE PINKS, delicate pink		LA VICTOIRE, brilliant scarlet, early	
MARCONI, deep rosy-pink, very good		YELLOW HAMMER, pure yellow	

Note:- 250 up of a size at per 1000 price.

CROCUS - #1 large bulbs

CROCUS, all colors mixed (250 per bag).....\$12.50 per 1000

(IMPORT SERVICE:- The above prices on Dutch Bulbs apply for immediate shipment in bag lots from stock. If you can wait 4 weeks for importation, we can still book any and all varieties, any wholesale quantities at special import prices - ask for complete import list).

DAFFODILS - NORTHWEST GROWN

Largest, finest bulbs are produced by a small group of dependable American growers in Oregon - we use their stock, selected by our resident agent, exclusively. Washington grading standards are lower. Our selected Oregon grown bulbs average 2 to 4 centimeters larger than regular grading standards stated. Remember cost of cases and packing are included in these prices.

KING ALFRED - the King of all forcing Daffs.

Very largest mother bulbs, D.N. EXTRA, 20 c/m
(will average 22 c/m or larger)

\$8.00 per 100 \$69.50 per 1000

(Available now, for early planting or pre-cooling).

Regular D.N. #1 (18 c/m up), \$6.50 per 100 \$57.50 per 1000

EMPEROR

An old favorite leader.

		per 100	per 1000
D.N. extra (19 c/m up)		\$5.50	\$46.00
D.N. #1 (17 ")		4.50	36.75

GOLDEN SPUR

Uniform yellow, for early cutting

		per 100	per 1000
D.N. extra (16 c/m up)		\$5.00	\$44.50
D.N. #1 (15 ")		4.00	33.50

These varieties in finest D.N. #1, MOTHER BULBS

	per 100	per 1000
SPRING GLORY, favorite, early Bicolor	\$6.00	\$53.50
DOUBLE VON SION, pure yellow double, forcer	5.50	50.00
LAURENS KOSTER, creamy white perianth, yellow cup	4.50	40.00
SIR WATKIN, sulphur perianth, yellow cup	5.50	49.50
GLORY OF SASSENHEIM, improved Bicolor Victoria	6.00	51.50
BIC. VICTORIA, old favorite Bicolor	6.00	49.00
MINISTER TALMA, early, deep yellow trumpet	6.00	56.50
POETICUS ORNATUS, most popular Poeticus	4.00	33.00
POETICUS RECURVUS (Pheasant's Eye)	3.00	26.50

QUANTITY DISCOUNTS:- 5,000 up less 2% 25,000 up less 8%
 10,000 " 5% 50,000 " 10%

applying on total Daffs ordered.

FORCING IRIS - NORTHWEST GROWN

Good round bulbs in flowering sizes are always scarce - but even more so this season. While quantities are limited, quality is fine. Having matured early, they will flower earlier this season - shipment at once. Mention second choice of variety and size when ordering as they are going fast.

	per 1000
<u>WEDGEWOOD</u> - finest, earliest, Wedgewood blue, 8-9 c/m.....	\$30.00
<u>TING.THE FIRST</u> - early marine blue, second only to Wedgewood, 8-9 c/m.....	30.00
<u>SUPREME</u> - fine early blue, much like "The First", 8-9 c/m.....	30.00
" 9-10 c/m \$55.00 per 1000 10-11 c/m \$67.50 per 1000	
<u>IMPERATOR</u> - large, free flowering dark blue, excellent sort, 6-7 c/m.....	9.00
" 7-8 c/m \$16.50 per 1000 8-9 c/m \$25.00 per 1000	
<u>YELLOW QUEEN</u> - best golden yellow, excellent forcer, 6-7 c/m.....	20.00
<u>WHITE EXCELSIOR</u> - best commercial large early pure white, 6-7 c/m.....	9.00
" 7-8 c/m \$20.00 per 1000 8-9 c/m \$25.00 per 1000	
<u>POGGENBEEK</u> - uniform dark blue, better than Imperator, 6-7 c/m.....	9.00
" 7-8 c/m \$22.50 per 1000	
<u>A. BLOEMARD</u> - very fine large, early, dark purplish-blue, 6-7 c/m.....	13.50
" 7-8 c/m \$25.00 per 1000	
<u>S. ROMBOUT</u> - fine early large blue, much like A. Bloemard, 6-7 c/m.....	11.50
" 7-8 c/m \$22.50; 8-9 c/m \$29.50; 9-10 c/m \$37.50 per 1000	
<u>E.B.GARNIER</u> - uniform deep blue, improved Imperator, 6-7 c/m.....	11.50
" 7-8 c/m \$21.50 per 1000 8-9 c/m \$26.50 per 1000	
<u>JACOB DEWIT</u> - very early, very dark blue, substantial flower, 6-7 c/m.....	15.00
" 7-8 c/m \$22.50; 8-9 c/m \$29.50; 9-10 c/m \$37.50 per 1000	
<u>THEO.WYCK</u> - nice neat blue, early, always scarce, 6-7 c/m.....	15.00
" 7-8 c/m \$22.50 per 1000	
<u>ADRIAN BACKER</u> - uniform purple-lilac, good substance, 6-7 c/m.....	17.50
" 7-8 c/m \$29.50 per 1000 8-9 c/m \$40.00 per 1000	
<u>ABRAHAM STORCK</u> - standards steel blue, falls dark blue, large, 6-7 c/m....	22.50
" 7-8 c/m \$30.00 per 1000 8-9 c/m \$42.00 per 1000	
<u>D.HARING</u> - standards greyish white, falls pure white, large, 6-7 c/m.....	9.00
" 7-8 c/m \$17.50; 8-9 c/m \$23.00; 9-10 c/m \$30.00; 10-11 c/m \$40.00 per 1000	
<u>VAN EVERDINGEN</u> - excellent, early pure yellow (scarce), 6-7 c/m.....	22.50
" 7-8 c/m \$31.50 per 1000	
<u>HART NIBBRIG</u> - old time blue favorite, dependable, 6-7 c/m.....	9.50
" 7-8 c/m \$17.50 per 1000	

QUANTITY DISCOUNTS:- same as on Daffodils above.

September, 1934.

LILY BULBS — from cold storage

Plant NOW for early Winter flowering.

These bulbs are in fine condition, best type for late planting, and have been properly stored.

L. GIGANTEUM — NORTHERN GROWN

7-9", 300 per case, \$16.00 per case

5 cases up, \$15.50

10 cases up, \$15.00

L. MAGNIFICUM, 9-11", 150 per case, \$14.00

VALLEY PIPS — from ice storage

Finest re-selected exhibition forcing pips, German grown. There are not enough to last the season—order enough now for all planting up to January.

Packed 2000 pips per case, \$66.00 per case

Packed 1000 pips per case, \$34.00 per case

Packed 500 pips per case, \$17.50 per case

Prices include storage to date.

F.O.B. New York. Terms 60 days net. Subject to prior sale and usual conditions of sale.

McHUTCHISON & CO.

95 Chambers Street, New York

L I L Y B U L B S - NEW 1934 CROP

In all types and varieties, quality is most important. We guarantee full count, good condition when billed, true-to-name and up to size - dependable bulbs.

LILIUM ERBAU can be forced earlier with less care, heat and attention than Giganteum, and produces more flowers. You can take your choice of regular Erabu Island grown bulbs or the McH IMPROVED type, which is more dependable, worth more, but priced the same. McH IMPROVED ERABU is more uniform, clean and dependable, grown on an island neighboring Erabu, in virgin soil, propagated from scales from selected bulbs of best uniform habit.

<u>McH IMPROVED</u>				<u>ERABU ISLAND GROWN</u>			
7-8 "	350	per case,	\$18.00 per case	6-8 "	400	per case,	\$18.00 per case
7-9 "	300	"	18.50 "	7-9 "	300	"	18.50 "
8-10"	225	"	19.50 "	8-10"	225	"	19.50 "
9-10"	200	"	19.50 "	9-10"	200	"	19.50 "
				10-11"	150	"	20.00 "

50 cases up of either or both types less \$1.00 per case. These new low prices on Erabu cancel and replace all former prices, and earlier orders booked at higher prices will be billed as above.

LIL. HARRISI

Bermuda's best single crown,
\$23.50 per case; 5 cases up
\$23.00 per case.
6-7 " packed 335 per case
7-9 " " 200 "
9-11" " 150 "
EXHIBITION GRADE, single crowned,
11", 150 per case, \$13.00 per case

LIL. GIGANTEUM

Dependable bulbs, Northern or Southern
grown - your choice - prices later.
6-8 " 400 bulbs per case
7-9 " 300 " "
8-10" 225 " "
9-10" 200 " "
10-11" 150 " "

HARDY JAP. LILY BULBS

RUBRUM-MAGNIFICUM	7-9"	8-9 "	9-11"	11-13"
AURATUM	8-9"	9-11"	11-13"	
AURATUM PLATYPHYLLUM	8-9"	9-11"		
ALBUM	7-9"	8-9 "		
HENRYI	8-9"	9-11"		
TIGRINUM, Single	8-9"	9-11"		
" Double	8-9"			

Case contents:- 7-9" 220; 8-9" 200; 9-11" 150; 11-13" 90 bulbs
per case. Prices later. Order now and we will
quote the price before we ship.

DISTRIBUTION:- Erabu (both types) F.O.B. New York only. Giganteum F.O.B. New York, Chicago, Denver, Nashville, Philadelphia, Providence, Boston, Atlanta and elsewhere - according to bookings. Hardies F.O.B. New York, Chicago and Seattle. Carloads F.O.B. any city.

LILIUM CANDIDUM (Madonna Lily)

French Northern grown exclusively - the hardiest pure white thick petalled type. Crop very short this year. Will sell out quickly. Plant now.

18-20 c/m,	packed	400	per case,	\$ 7.50	per 100	\$ 60.00	per 1000
20-22 "	"	300	"	8.50	"	75.00	"
22-24 "	"	250	"	11.50	"	100.00	"

250 up or case lots at per 1000 prices.

LILIUM REGALE

Best Northwest grown, single crowns, flowering sizes. Ready in October.

	per 100	per 1000	2500 up
5-6 inch circum.,	\$ 6.00	\$ 52.00	\$ 50.00 per 1000
6-7 "	7.50	68.00	65.00 "
7-8 "	10.00	90.00	85.00 "
8-9 "	13.00	120.00	115.00 "
9-10 "	18.00	165.00	- "
10-11 "	27.50	250.00	- "
11-12 "	40.00	-	- "
12-13 "	50.00	-	- "

FREESIA BULBS

Finest bulbs available - ask anyone who regularly plants our Freesias. A few left - so hurry up. All outside California grown - clean, generously graded.

GOLDEN DAFFODIL	1/2-5/8" diam.,	\$ 7.50	per 1000
"	5/8-3/4" "	11.00	"
ELDER'S GIANT WHITE,	5/8-3/4" "	23.50	"

CALLA CORMS

Clean stock, cured and shrunk before grading - priced low. Aethiopica can be shipped at once; Elliottiana in November.

		per 100	per 1000	2500 up	
AETHIOPICA (large white),	1 $\frac{1}{4}$ -1 $\frac{1}{2}$ " diam.,	\$ 4.50	\$ 37.50	\$ 32.50	per 1000
"	1 $\frac{1}{2}$ -1 $\frac{3}{4}$ " "	9.00	80.00	75.00	"
"	1 $\frac{3}{4}$ -2 " "	13.00	122.50	115.00	"
ELLIOTTIANA (yellow)	1 $\frac{3}{4}$ -2 " "	5.50	45.00	42.50	"
"	2-2 $\frac{1}{2}$ " "	10.00	92.50	85.00	"
"	2 $\frac{1}{2}$ -3 " "	14.50	135.00	130.00	"
"	3-3 $\frac{1}{2}$ " "	20.00	185.00	175.00	"

PAPERWHITES

You can depend upon their flowering ability. Round bulbs, priced low.

	per case	1-4 cases	5 cs.up	10 cs.up	25 cs.up	
12-13 c/m,	1250	\$10.00	\$ 9.75	\$ 9.50	\$ 9.25	per 1000
13-14 "	1000	14.00	13.75	13.50	13.25	"
14-15 "	900	18.00	17.75	17.50	-	"

Above per 1000 prices apply on case lots only. For less than case lots add 10% to prices quoted per 1000 in first column.

GRAND. SOLEIL D'OR,	14-16 c/m,	\$6.00 per 100	\$50.00 per 1000
"	" 16 c/m up	7.00	62.50 "

Fine round bulbs. 250 up at per 1000 prices.

F.L.CALADIUM BULBS

Brightest colored Brazilian varieties. Large bulbs, low prices. Shipment from December to May - buyer's option.

	per 100	per 1000	2500 up	
MOTHER BULBS, separate named varieties,	\$10.00	\$90.00	\$85.00	per 1000
MIXED, same grade and varieties	9.00	80.00	75.00	"

T.R.BEGONIAS and GLOXINIAS

We are the only carload distributors of this item, and have the largest stock. All from finest seed strains. January shipment.

T.R.BEGONIAS, <u>Double</u> or <u>Single</u> ,	1-1 $\frac{1}{2}$ " diam.,	\$ 5.00 per 100	\$ 40.00 per 1000
"	" 1 $\frac{1}{2}$ -2" "	9.00	78.50 "
"	" 2" & up "	12.00	105.00 "

colors:- Crimson, Scarlet, Rose or Pink, Yellow or Orange, White, Salmon, Mixed.

THESE SPECIAL TYPES can also be supplied on orders received up to Dec. 10th, same sizes and prices as above:-

FRILLED (double or single), separate colors as above or mixed.
NARCISSUS FLOWERED, CRESTED, HANGING BASKET, mixed colors only.
DOUBLE ROSEBUD, MARMORATA, and PICTA.
DOUBLE FIMBRIATA (carnation type), separate colors or mixed.

GLOXINIA Bulbs,	1 $\frac{1}{4}$ -1 $\frac{1}{2}$ " diam.,	\$12.00 per 100	\$105.00 per 1000
"	1 $\frac{1}{2}$ -2 " "	15.50	140.00 "
"	2" & up "	19.00	170.00 "

colors:- Scarlet, Scarlet Bordered, Purple, Purple Bordered, White, Mixed. Also on orders booked up to Dec.10th, Rose (Queen Wilhelmina); Rose bordered with white (Blanche de Marn); Spotted (Tigrina).

VALLEY PIPS - new crop

Can be booked now, subject to our prices quoted before shipment. Finest German grown, re-selected exhibition forcing pips, in cases of 500, 1000 and 2000. Make reservations now as they will be scarce.

OTHER HIGH-GRADE SPECIALTIES:-

JAP.BAMBOO CANE STAKES, CHINESE TONKIN CANES, GRANULATED PEAT, DUTCH BURLAP SQUARES, RAFFIA Natural and Colored, MANETTI STOCKS, SPIREAS, FORCING AZALEAS, FORCING RHODODENDRONS, FORCING ROSES, CYCLAMEN SEEDS, GLADIOLI, PANDANUS VEITCHI, SANSEVIERIAS, FICUS ELASTICA, DRACAENA CANES, PALM SEEDS, etc. etc.

250 up take per 1000 prices. Prices subject to prompt acceptance, stock is subject to prior sale. Quotations subject to strikes, riots, civil commotion and other disturbances beyond our control.

